

# Where Your Sales Tax Goes in Sallisaw

### Sales Tax Within Sallisaw City Limits

City Sales Tax	4.000%
State of OK Sales Tax	4.500%
Seq County Fire Sales Tax	0.250%
Seq County Sales Tax-Roads	0.500%
Seq County Jail	0.167%
Seq County Jail/Sheriff	0.500%
<b>Total within City Limits</b>	<b>9.917%</b>

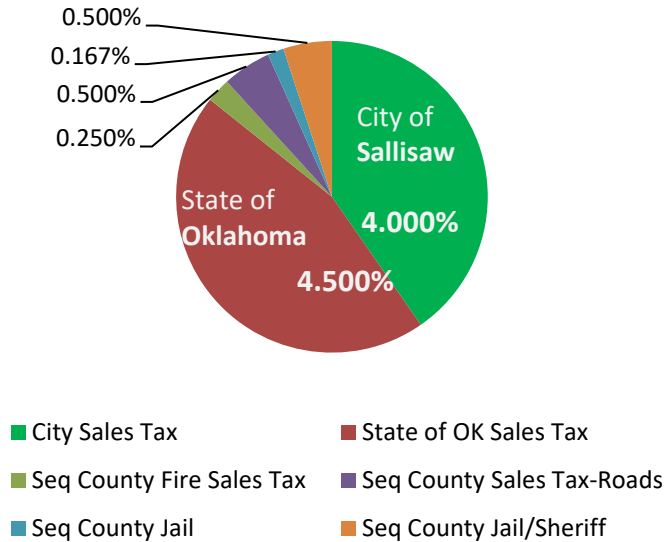
### City Sales Tax Distribution

City General Fund	1.00%
Capital Improvement	0.50%
Sallisaw Municipal Author.	1.50% (includes .5 % for sports complex)
Water Projects SMA	0.50%
Seq Hospital Authority	0.50%
<b>Total City Portion</b>	<b>4.00%</b>

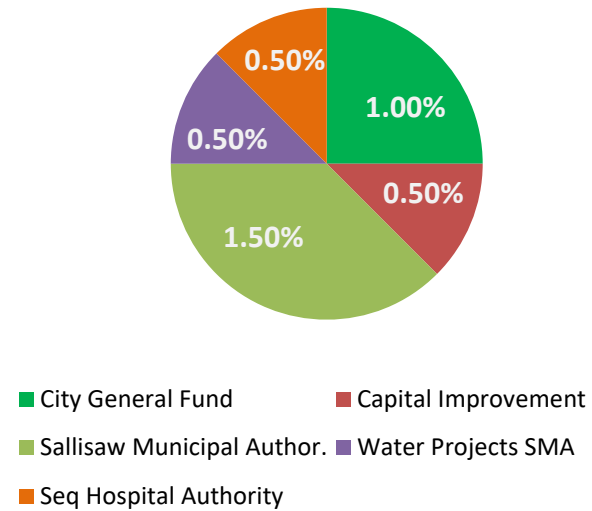
### Recent History of City Sales Tax Changes

Date	New Rate	Reason
4/1/2001	3.50%	Add Carl Albert sales tax addition .5 percent
7/1/2004	3.00%	Carl Albert sales tax discontinued
1/1/2005	3.50%	Add water projects .5 percent sales tax
7/1/2006	4.00%	Add Carl Albert .5 percent sales tax
1/1/2011	3.50%	Carl Albert sales tax discontinued
10/1/2013	4.00%	Add .5 percent for sports complex (Stays in SMA) Reflected in Dec 2013 receipts

**Total Sales Tax Within City Limits**



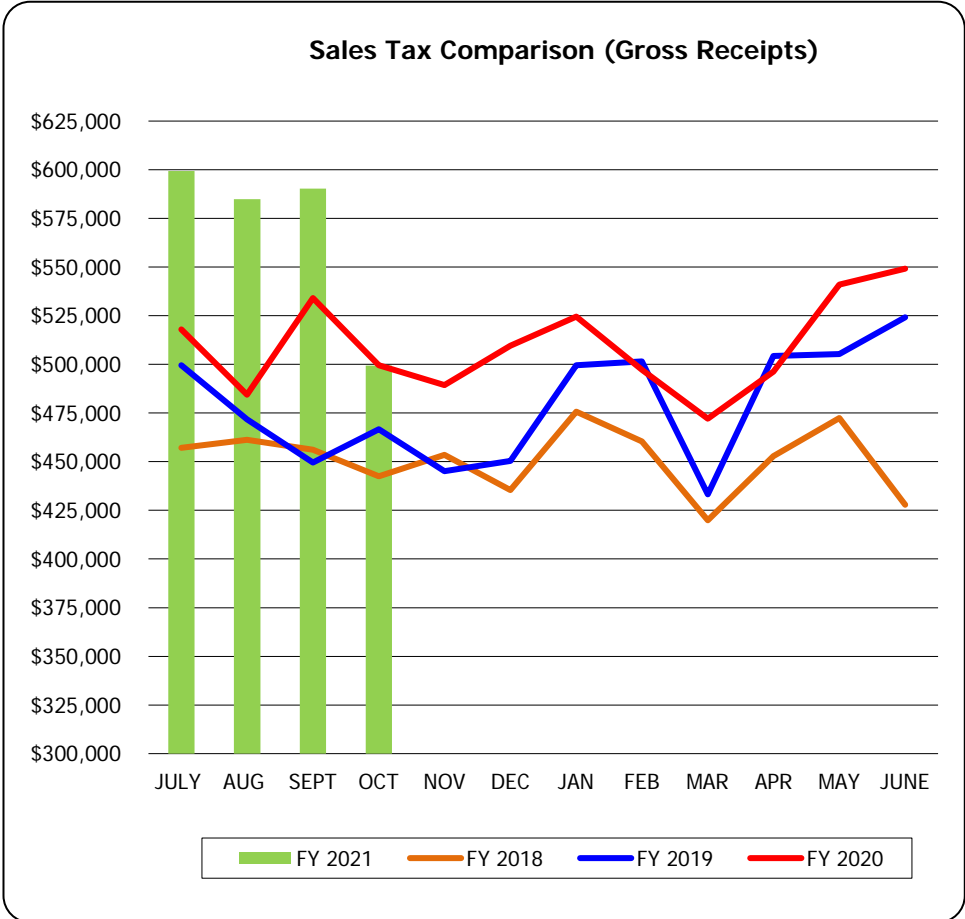
**Distribution of City Portion of Sales Tax**



# CITY OF SALLISAW SALES TAX

	Previous Yr.		Current Yr.			
	FY 2018	FY 2019	FY 2020	FY 2021	Current Less Previous Yr	
JULY	\$ 457,106	\$ 499,517	\$ 518,024	\$ 599,417	↑	\$81,393
AUG	\$ 461,302	\$ 471,740	\$ 484,338	\$ 584,869	↑	\$100,531
SEPT	\$ 456,073	\$ 449,492	\$ 534,076	\$ 590,248	↑	\$56,172
OCT	\$ 442,509	\$ 466,663	\$ 499,503	\$ 499,352	↓	(\$151)
NOV	\$ 453,491	\$ 445,120	\$ 489,397			
DEC	\$ 435,460	\$ 450,367	\$ 509,643			
JAN	\$ 475,693	\$ 499,557	\$ 524,543			
FEB	\$ 460,346	\$ 501,487	\$ 497,170			
MAR	\$ 419,894	\$ 433,227	\$ 472,092			
APR	\$ 452,849	\$ 504,287	\$ 496,302			
MAY	\$ 472,343	\$ 505,218	\$ 540,947			
JUNE	\$ 427,911	\$ 524,184	\$ 549,170			
<b>TOTAL</b>	<b>\$ 5,414,977</b>	<b>\$ 5,750,859</b>	<b>\$ 6,115,205</b>	<b>\$ 2,273,886</b>	<b>↑</b>	<b>\$237,945</b>
	<b>% increase</b>	<b>6.20%</b>	<b>6.34%</b>			

<b>Total for Same Period Previous Yr.</b>	<b>\$ 2,035,941</b>	
<b>Ahead (Behind)</b>	<b>\$237,945</b>	<b>11.69%</b>
<b>Fiscal Year Projection</b>	<b>\$ 6,821,657</b>	
<b>Current Yr Budget</b>	<b>\$ 5,855,000</b>	
<b>Current Yr Collected</b>	<b>\$ 2,273,886</b>	
<b>% of Budget Collected</b>	<b>39%</b>	



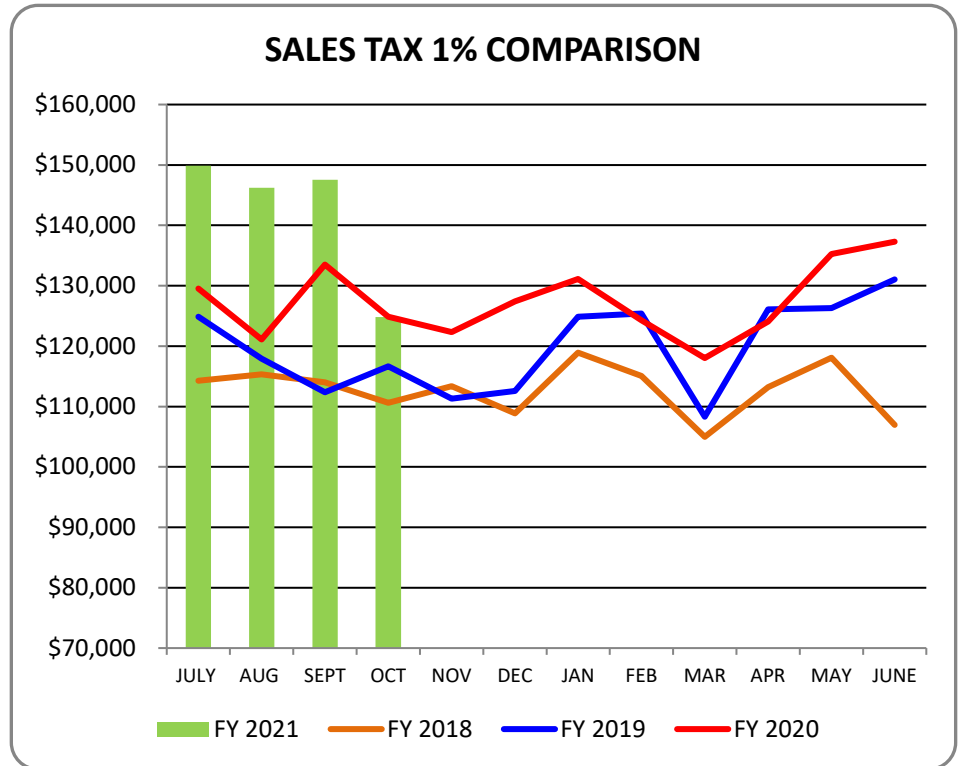
\*December 2013 sales tax receipts at 4.0%



# SALES TAX -- 1% COMPARISON

CITY OF SALLISAW SALES TAX					Previous Yr.	Current Yr.	Current Yr.
	FY 2018	FY 2019	FY 2020	FY 2021			Current Less Previous Yr
JULY	\$ 114,277	\$ 124,879	\$ 129,506	\$ 149,854	↑	\$20,348	
AUG	\$ 115,326	\$ 117,935	\$ 121,085	\$ 146,217	↑	\$25,132	
SEPT	\$ 114,018	\$ 112,373	\$ 133,519	\$ 147,562	↑	\$14,043	
OCT	\$ 110,627	\$ 116,666	\$ 124,876	\$ 124,838	↓	(\$38)	
NOV	\$ 113,373	\$ 111,280	\$ 122,349				
DEC	\$ 108,865	\$ 112,592	\$ 127,411				
JAN	\$ 118,923	\$ 124,889	\$ 131,136				
FEB	\$ 115,087	\$ 125,372	\$ 124,293				
MAR	\$ 104,974	\$ 108,307	\$ 118,023				
APR	\$ 113,212	\$ 126,072	\$ 124,076				
MAY	\$ 118,086	\$ 126,305	\$ 135,237				
JUNE	\$ 106,978	\$ 131,046	\$ 137,293				
<b>TOTAL</b>	<b>\$ 1,353,746</b>	<b>\$ 1,437,716</b>	<b>\$ 1,528,804</b>	<b>\$ 568,471</b>	↑	<b>\$59,485</b>	
	<b>% increase</b>	<b>6.20%</b>	<b>6.34%</b>				

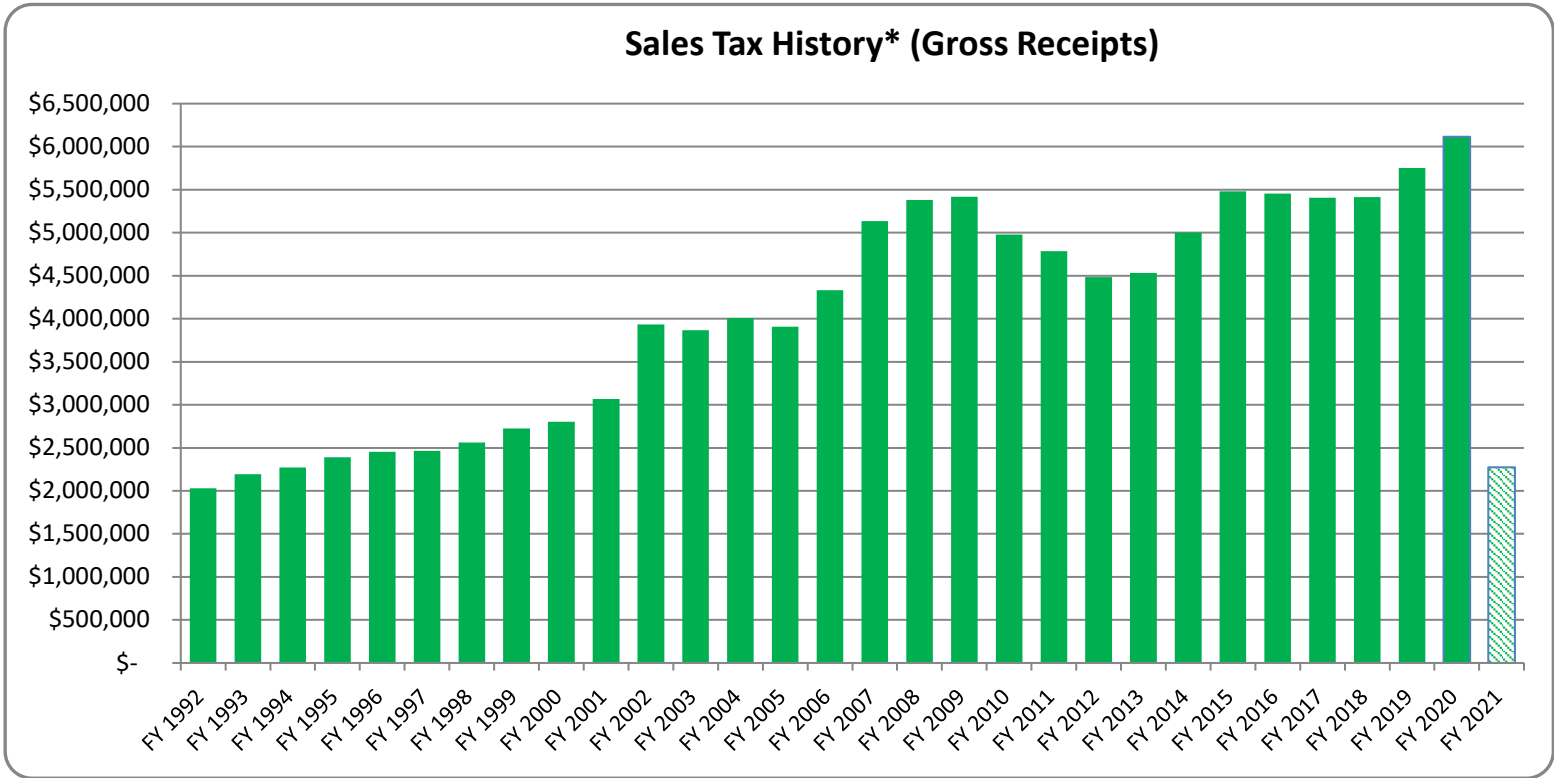
**Total for Same Period Previous Yr. \$ 508,986**  
**Ahead (Behind) \$59,485 11.69%**  
**Fiscal Year Projection \$ 1,705,413**



This chart shows sales tax collected at 1%. This provides a true comparison of sales tax at the 1% rate without the fluctuations caused by sales tax rate changes.

# Sales Tax History

Fiscal Yr	Tax Received
FY 1992	\$ 2,031,407
FY 1993	\$ 2,192,709
FY 1994	\$ 2,272,983
FY 1995	\$ 2,390,702
FY 1996	\$ 2,454,555
FY 1997	\$ 2,463,543
FY 1998	\$ 2,562,337
FY 1999	\$ 2,725,153
FY 2000	\$ 2,804,278
FY 2001	\$ 3,067,728
FY 2002	\$ 3,933,919
FY 2003	\$ 3,865,316
FY 2004	\$ 4,008,598
FY 2005	\$ 3,908,659
FY 2006	\$ 4,331,031
FY 2007	\$ 5,135,894
FY 2008	\$ 5,379,738
FY 2009	\$ 5,417,630
FY 2010	\$ 4,978,700
FY 2011	\$ 4,783,756
FY 2012	\$ 4,484,975
FY 2013	\$ 4,532,990
FY 2014	\$ 4,999,939
FY 2015	\$ 5,479,703
FY 2016	\$ 5,456,247
FY 2017	\$ 5,404,870
FY 2018	\$ 5,414,977
FY 2019	\$ 5,750,859
FY 2020	\$ 6,115,205
FY 2021	\$ 2,273,885 YTD



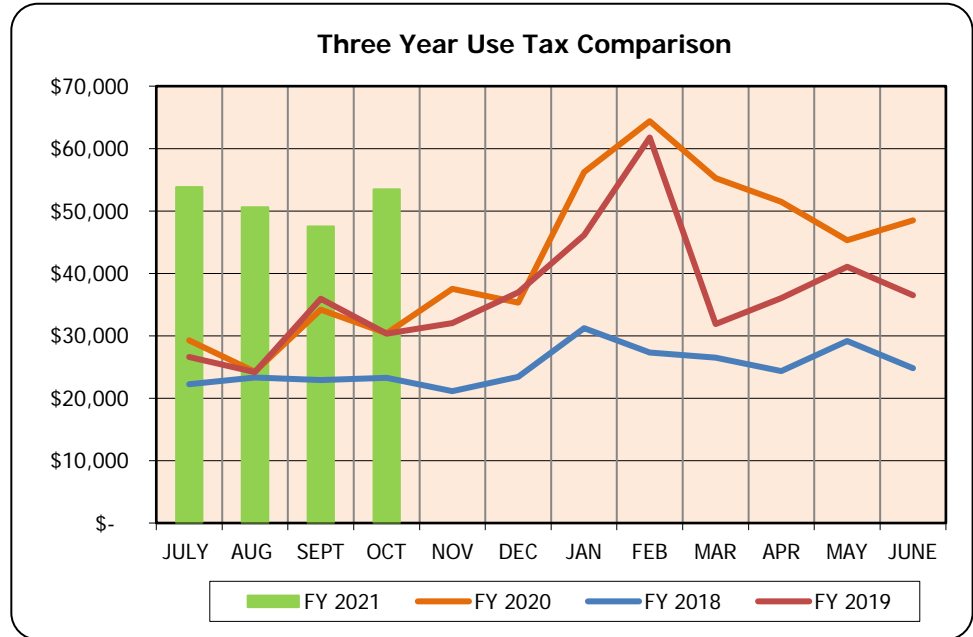
\*Sales tax received at all rates effective at time of receipt

\*Current year shown year to date

# CITY OF SALLISAW USE TAX

USE TAX	Previous Yr.		Current Yr.		
	FY 2018	FY 2019	FY 2020	FY 2021	Current Less Previous
JULY	\$ 22,262	\$ 26,601	\$ 29,280	\$ 53,833	↑ \$24,553
AUG	\$ 23,332	\$ 24,180	\$ 24,248	\$ 50,587	↑ \$26,339
SEPT	\$ 22,924	\$ 35,939	\$ 34,169	\$ 47,513	↑ \$13,344
OCT	\$ 23,244	\$ 30,355	\$ 30,401	\$ 53,471	↑ \$23,070
NOV	\$ 21,132	\$ 32,041	\$ 37,536		
DEC	\$ 23,433	\$ 36,938	\$ 35,313		
JAN	\$ 31,222	\$ 46,136	\$ 56,213		
FEB	\$ 27,338	\$ 61,773	\$ 64,388		
MAR	\$ 26,521	\$ 31,876	\$ 55,284		
APR	\$ 24,323	\$ 36,057	\$ 51,464		
MAY	\$ 29,154	\$ 41,069	\$ 45,300		
JUNE	\$ 24,800	\$ 36,502	\$ 48,519		
<b>TOTAL</b>	<b>\$ 299,685</b>	<b>\$ 439,467</b>	<b>\$ 512,115</b>	<b>\$ 205,405</b>	<b>↑ \$87,307</b>
	<b>% increase</b>	<b>46.64%</b>	<b>16.53%</b>		

<b>Total for Same Period Previous Yr.</b>	<b>\$ 118,098</b>	
<b>Ahead (Behind)</b>	<b>\$87,307</b>	<b>73.93%</b>
<b>Fiscal Year Projection</b>	<b>\$ 616,215</b>	
<b>Current Yr Budget</b>	<b>\$ 582,000</b>	
<b>Current Yr Collected</b>	<b>\$ 205,405</b>	
<b>% of Budget Collected</b>	<b>35%</b>	



## What is Use Tax?

Consumer Use Tax is due when you have made a purchase from out of state and you were not charged Oklahoma Sales tax on the purchase. Out of state vendors are not required by law to collect Oklahoma tax if they have no physical presence in Oklahoma, but tax on the sale is still due. This system was created to allow individuals or firms to pay tax directly to the Oklahoma Tax Commission on items purchased from out of state.



In the City of Sallisaw, the Use Tax rate matches the sales tax rate.

# CITY OF SALLISAW HOTEL / MOTEL TAX (5%)

## HOTEL/MOTEL

Previous Yr. Current Yr.

	FY 2014	FY 2015	FY 2016 YTD	FY 2017	FY 2018	FY 2019	FY 2020 YTD	FY 2021 YTD	Current Less Previous
JULY	\$ 6,249	\$ 6,164	\$ 15,126	\$ 12,977	\$ 8,694	\$ 8,751	\$ 11,415	\$ 10,803	↓ (\$612)
AUG	\$ 12,223	\$ 11,824	\$ 11,323	\$ 6,520	\$ 10,661	\$ 9,405	\$ 9,469	\$ 11,091	↑ \$1,622
SEPT	\$ 5,176	\$ 6,200	\$ 6,575	\$ 9,111	\$ 8,909	\$ 8,674	\$ 9,285	\$ 7,028	↓ (\$2,257)
OCT	\$ 9,626	\$ 11,948	\$ 11,969	\$ 9,220	\$ 7,916	\$ 5,723	\$ 7,836		
NOV	\$ 5,251	\$ 6,118	\$ 6,259	\$ 8,319	\$ 5,382	\$ 6,013	\$ 10,731		
DEC	\$ 7,861	\$ 10,526	\$ 9,320	\$ 5,079	\$ 8,478	\$ 7,281	\$ 8,876		
JAN	\$ 5,904	\$ 7,918	\$ 6,379	\$ 11,465	\$ 5,418	\$ 6,089	\$ 9,017		
FEB	\$ 4,611	\$ 5,609	\$ 6,742	\$ 7,039	\$ 5,771	\$ 6,329	\$ 8,085		
MAR	\$ 6,816	\$ 8,745	\$ 8,386	\$ 7,257	\$ 5,655	\$ 6,856	\$ 6,953		
APR	\$ 8,980	\$ 5,574	\$ 10,161	\$ 7,071	\$ 7,674	\$ 7,293	\$ 6,627		
MAY	\$ 5,026	\$ 10,387	\$ 6,183	\$ 9,974	\$ 6,725	\$ 6,154	\$ 6,350		
JUNE	\$ 10,928	\$ 6,403	\$ 9,989	\$ 6,530	\$ 10,537	\$ 9,256	\$ 13,406		
<b>TOTAL</b>	<b>\$ 88,651</b>	<b>\$ 97,416</b>	<b>\$ 108,412</b>	<b>\$ 100,562</b>	<b>\$ 91,820</b>	<b>\$ 87,824</b>	<b>\$ 108,050</b>	<b>\$ 28,922</b>	<b>\$ (1,247)</b>

Total for Same Period Previous Yr. \$ 30,169

Ahead (Behind) \$ (1,247) -4.13%

Fiscal Year Projection \$ 115,690

Current Yr Budget \$ 72,000

Current Yr Collected \$ 28,922

% of Budget Collected 40%

Tax rate 5% effective March 2007

